PHU HUNG SECURITIES CORPORATION

SOCIALIST REPUBLIC OF VIETNAM Independence – Freedom – Happiness

No: 118/2022/PHS-PL

Re: Disclosure of information on Reviewed Interim Financial Statement for quarter ended 31/03/2022 Ho Chi Minh City, April 29th, 2022

INFORMATION DISCLOSURE ON WEBSITE OF STATE SECURITIES COMMISSION AND THE STOCK EXCHANGES

To: • STATE SECURITIES COMMISSION;

- VIETNAM EXCHANGE;
- HA NOI STOCK EXCHANGE;
- HO CHI MINH STOCK EXCHANGE;
- NATIONAL FINANCIAL SUPERVISORY COMMISSION.
- Name: PHU HUNG SECURITIES CORPORATION (PHS)
- Headquarters: 21st Floor, Phu My Hung Tower, 08 Hoang Van Thai, Tan Phu Ward, District 7, Ho Chi Minh City.
- Phone: (+84 28) 5413 5479
 Fax: (+84 28) 5413 5472
- Person to implement disclosure of information: Mr. Chen Chia Ken
- Type of information disclosure: □ 24 hours □ 72 hours □ Unusual ☑ Periodic
- Information of disclosed content:

According to Circular 96/2020/TT-BTC on guidance for information disclosure on securities market, PHS sincerely discloses information on Reviewed the Interim Financial Statement for quarter ended March 31st, 2022 ("Financial Statement quarter 1/2022") as follows:

- 6.1 Financial Statement for quarter 1/2022 of Phu Hung Securities Corporation is reviewed on April 27th, 2022, including:
 - a. Statement of financial position as at March 31st, 2022;
 - Statement of income for three-month period ended March 31st, 2022;
 - Statement of cash flows (Indirect method) for three-month period ended March 31st, 2022;
 - d. Statement of changes in owner's equity for three-month period ended March 31st, 2022;
 - Notes to the financial statements for quarter ended March 31st, 2022.

- 6.2 Explanation: The profit after corporate income tax as mentioned in the income statement of disclosed period change from 10% or more compared with the same period of last year.
 - According to statement of income, Financial Statement quarter 1/2022, profit after corporate income tax is VND 43.94 billion (increased 92.8%) in comparison with quarter 1/2021. The reasons are:
 - a. Total revenue increased VND 70.4 billion (73.1%), in which operating revenue increased VND 67.55 billion, revenue from financial operating increased VND 2.99 billion and other income decreased VND 0.14 billion.
 - b. Total expenses increased VND 49.25 billion (66.9%), in which operating expenses increased VND 19.59 billion, general and administration expenses increased VND 9.26 billion, financial expenses increased VND 15.1 billion and corporate income tax expense increased VND 5.31 billion.
- Link for the entire Reviewed Interim Financial Statement for quarter ended 31/03/2022: https://www.phs.vn (Section of shareholder relations/Financial information).

PHS commits the information disclosure above is genuine and takes entire responsibility to the law for information of disclosed content.

Attachments:

Reviewed Interim Financial Statement for quarter ended 31/03/2022

Recipient:

- As above;
- Archive at Legal Division.

PERSON TO IMPLEMENT OF THE OR MATION

Cổ PHẨN CHƯNG KHOẢN PHỦ HƯNG

Mr. CHEN CHIA KEN



Phu Hung Securities Corporation

Interim financial statements for the three-month period ended 31 March 2022

W.S.O.

Phu Hung Securities Corporation Corporate Information

Establishment and

Operation Licence No.	122/GP-UBCK	20 January 2016	
The second secon	18/GPDC-UBCK	22 June 2016	

18/GPDC-UBCK	22 June 2010
23/GPDC-UBCK	25 July 2016
03/GPDC-UBCK	23 January 2017
03/GPDC-UBCK	11 January 2018
100/GPDC-UBCK	29 November 2018
107/GPDC-UBCK	26 December 2018
47/GPDC-UBCK	21 August 2019
12/GPDC-UBCK	4 March 2020
03/GCN-UBCK	16 June 2020
04/GCN-UBCK	16 June 2020
48/GPDC-UBCK	24 June 2021
82/GPDC-UBCK	28 September 2021
57/GCN-UBCK	31 December 2021

The Establishment and Operation Licence and its updates were issued by the State Securities Commission of Vietnam.

Enterprise Registration Certificate No.

0313642887

20 January 2016

The Enterprise Registration Certificate has been amended several times, the most recent of which is by Enterprise Registration Certificate No. 0313642887 dated 13 April 2022. The initial Enterprise Registration Certificate and its updates were issued by the Department of Planning and Investment of Ho Chi Minh City.

Board of Directors

Mr. Albert Kwang-Chin Ting	Chairman
Mr. Nguyen Doan Hung	Member
Mr. Wu, Jin-Jeng	Member
Mr. Chen Chia Ken	Member

Ms. Liu, Hsiu-Mei Independent Member

Inspection Committee

Board of Management

Mr. Liew Sep Stang	Head of Inspection Committee
Mr. Chiu, Hsien-Chih	Member
Mr. Lii, San Rong	Member
	(until 31 March 2022)
Ms. Kuo, Ping-Min	Member
COLUMN STATE OF COLUMN STATE OF STATE O	(from 31 March 2022)

Mr. Chen Chia Ken	General Director
Ms. Pham Thi Thu Nhan	Deputy General Director
Mr. Li, Hsin-Hsien	Deputy General Director
	(from 8 April 2022)

Phu Hung Securities Corporation Corporate Information (continued)

Registered offices

Head Office

21st Floor, Phu My Hung Tower

8 Hoang Van Thai Street Tan Phu Ward, District 7 Ho Chi Minh City, Vietnam

Phu My Hung Transaction Office Ground Floor, CR2-08 107 Ton Dat Tien Street Tan Phu Ward, District 7 Ho Chi Minh City, Vietnam

District 3 Branch

2nd Floor, Phuong Nam Building

157 Vo Thi Sau Street Ward 6, District 3

Ho Chi Minh City, Vietnam

Tan Binh Branch

Ground Floor, G.4A Room, E-Town 2 Building

364 Cong Hoa Street Ward 13, Tan Binh District Ho Chi Minh City, Vietnam

Hanoi Branch

5th Floor, Vinafor Building

127 Lo Duc Street

Dong Mac Ward, Hai Ba Trung District

Hanoi, Vietnam

Thanh Xuan Branch

5th Floor, Udic Complex Building

N04 Hoang Dao Thuy Street

Trung Hoa Ward, Cau Giay District

Hanoi, Vietnam

Hai Phong Branch

2nd Floor, Eliteco Building

18 Tran Hung Dao Street

Hoang Van Thu Ward, Hong Bang District

Hai Phong City, Vietnam

District 1 Branch

Room 1003A, 10th Floor

81-83-83B-85 Ham Nghi Street Nguyen Thai Binh Ward, District 1 Ho Chi Minh City, Vietnam

Auditor

KPMG Limited

Vietnam

Phu Hung Securities Corporation Statement of the Board of Management

The Board of Management of Phu Hung Securities Corporation ("the Company") presents this statement and the accompanying interim financial statements of the Company for the three-month period ended 31 March 2022.

The Company's Board of Management is responsible for the preparation and fair presentation of the interim financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises, Circular No. 210/2014/TT-BTC dated 30 December 2014 ("Circular 210") issued by the Ministry of Finance on the promulgation of accounting guidance for securities companies, Circular No. 334/2016/TT-BTC dated 27 December 2016 ("Circular 334") issued by the Ministry of Finance amending, supplementing and superseding Appendix 02 and Appendix 04 of Circular 210 and the relevant statutory requirements applicable to interim financial reporting. In the opinion of the Board of Management:

- (a) the interim financial statements set out on pages 6 to 66 give a true and fair view of the financial position of the Company as at 31 March 2022, and of its results of operations and the cash flows for the three-month period then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises, Circular 210, Circular 334 and the relevant statutory requirements applicable to interim financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Company will not be able to pay its debts as and when they fall due.

The Board of Management has, on the date of this statement, authorised the accompanying interim financial statements for issue.

CONGRETATION THE Board of Management

CHÚNG KHOÁN

Cir

Mr. Chen Chia Ken General Director

Ho Chi Minh City, 27 April 2022



KPMG Limited Branch 10" Floor, Sun Wah Tower 115 Nguyen Hue Street, Ben Nghe Ward District 1, Ho Chi Minh City, Vietnam +84 (28) 3821 9266 | kpmg.com.vn

REPORT ON REVIEW OF INTERIM FINANCIAL STATEMENTS

To the Shareholders Phu Hung Securities Corporation

We have reviewed the accompanying interim financial statements of Phu Hung Securities Corporation ("the Company"), which comprise the statement of financial position as at 31 March 2022, the statements of income, cash flows and changes in equity for the three-month period then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Management on 27 April 2022, as set out on pages 6 to 66.

Management's Responsibility

The Company's Board of Management is responsible for the preparation and fair presentation of these interim financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises, Circular No. 210/2014/TT-BTC dated 30 December 2014 ("Circular 210") issued by the Ministry of Finance on the promulgation of accounting guidance for securities companies, Circular No. 334/2016/TT-BTC dated 27 December 2016 issued by the Ministry of Finance amending, supplementing and superseding Appendix 02 and Appendix 04 of Circular 210 and the relevant statutory requirements applicable to interim financial reporting, and for such internal control as the Board of Management determines is necessary to enable the preparation of interim financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express a conclusion on these interim financial statements based on our review. We conducted our review in accordance with Vietnamese Standard on Review engagements 2410 – Review of interim financial information performed by the independent auditor of the entity.

A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Vietnamese Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.







Auditor's Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements do not give a true and fair view, in all material respects, of the financial position of Phu Hung Securities Corporation as at 31 March 2022 and of its results of operations and its cash flows for the three-month period then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises, Circular No. 210/2014/TT-BTC dated 30 December 2014 issued by the Ministry of Finance on the promulgation of accounting guidance for securities companies and Circular No. 334/2016/TT-BTC dated 27 December 2016 issued by the Ministry of Finance amending, supplementing and superseding Appendix 02 and Appendix 04 of Circular 210 and the relevant statutory requirements applicable to interim financial reporting.

KPMG Limited's Branch in Ho Chi Minh City

Vietnam

Review Report No.: 22-01-00188-22-1

CHINHÁNH CÔNG TY TNAH KPMG

Nelson Rodriguez Casihan Practicing Auditor Registration Certificate No. 2225-2018-007-1 Deputy General Director

Ho Chi Minh City, 27 April 2022

Nguyen Thi Thu Ha

Practicing Auditor Registration Certificate No. 2236-2018-007-1

Phu Hung Securities Corporation Statement of financial position as at 31 March 2022

Form B01a - CTCK (Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

		Code	Note	31/3/2022 VND	31/12/2021 VND
	ASSETS				
A	CURRENT ASSETS	***			1 (01 150 150 (0)
3000 C	(100 = 110 + 130)	100		4,517,022,940,161	4,694,128,159,696
I	Financial assets	110		4,512,685,567,556	4,690,984,620,985
1	Cash and cash equivalents	111	5	317,876,879,814	324,775,589,207
1.1	Cash	111.1		56,024,509,991	108,134,947,665
1.2	Cash equivalents	111.2		261,852,369,823	216,640,641,542
2	Financial assets at fair value				
	through profit or loss ("FVTPL")	112	7(a)	24,373,339,495	19,421,700,137
3	Held-to-maturity investments	113	7(b)	685,323,000,000	600,223,000,000
4	Loans receivable	114	7(c)	3,403,589,542,133	3,538,093,574,660
6	Allowance for diminution in				
	value of financial assets	116	11(a)	(6,837,025,917)	(6,837,025,917)
7	Receivables	117	8	47,895,736,026	46,758,401,725
7.2	Dividends and interest				
	receivables from financial assets			47,895,736,026	46,758,401,725
8	Prepayments to suppliers	118		804,234,782	1,700,718,932
9	Receivables from services rendered		9	33,549,145,901	160,061,219,299
12	Other receivables	122	10	12,563,747,358	13,102,930,024
13	Allowance for doubtful debts	129	11(b)	(6,453,032,036)	(6,315,487,082)
H	Other current assets	130		4,337,372,605	3,143,538,711
1	Advances	131		612,660,500	197,450,000
3	Short-term prepaid expenses	133	12(a)	3,724,712,105	2,946,088,711
В	LONG-TERM ASSETS	200		78,131,417,251	72,782,576,721
	(200 = 220 + 240 + 250)	200		70,131,417,231	/2,/02,5/0,/21
II	Fixed assets	220		28,838,736,445	29,692,392,748
1	Tangible fixed assets	221	13	17,233,112,217	17,280,533,688
	Cost	222		44,831,890,326	43,628,468,326
	Accumulated depreciation	223a		(27,598,778,109)	(26,347,934,638)
3	Intangible fixed assets	227	14	11,605,624,228	12,411,859,060
	Cost	228		22,433,666,400	22,433,666,400
	Accumulated amortisation	229a		(10,828,042,172)	(10,021,807,340)
IV	Construction in progress	240	15	1,813,604,004	3,461,452,486
\mathbf{v}	Other long-term assets	250		47,479,076,802	39,628,731,487
	Long-term deposits	251	16	4,369,289,498	4,379,289,498
2	Long-term prepaid expenses	252	12(b)	18,262,715,645	13,006,695,427
3	Deferred tax assets	253	17	358,723,057	278,630,494
1 2 3 4 5	Deposits at Payment Support Fund	254	18	14,464,116,068	11,964,116,068
5	Other long-term assets	255	19	10,024,232,534	10,000,000,000
	TOTAL ASSETS (270 = 100 + 200)	270		4,595,154,357,412	4,766,910,736,417

Phu Hung Securities Corporation Statement of financial position as at 31 March 2022 (continued)

Form B01a - CTCK (Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

		Code	Note	31/3/2022 VND	31/12/2021 VND
C	LIABILITIES $(300 = 310 + 340)$	300		2,946,551,861,505	3,162,246,553,967
I	Current liabilities	310		2,944,735,439,837	3,160,454,543,133
1	Short-term borrowings and				
	finance lease liabilities	311		2,179,440,000,000	2,255,000,000,000
1.1	Short-term borrowings	312	20	2,179,440,000,000	2,255,000,000,000
6	Accounts payable for				N. COLUMB SEC.
	securities trading activities	318	21	726,370,541,852	848,064,294,306
8	Accounts payable to suppliers	320		121,208,560	2,418,827,205
10	Taxes payable to State Treasury	322	22	20,714,275,841	18,501,026,789
11	Payables to employees	323		6,146,000	6,146,000
12	Employees' benefits payable	324	23	370,554,823	374,662,823
13	Accrued expenses	325	23	16,242,689,383	29,275,186,647
15	Unearned revenue	327	5310	54,545,455	3,333,330
17	Other payables	329	24	1,415,477,923	6,811,066,033
H	Long-term liabilities	340		1,816,421,668	1,792,010,834
12	Provisions - long-term	354		1,816,421,668	1,792,010,834
D	EQUITY $(400 = 410)$	400		1,648,602,495,907	1,604,664,182,450
I	Owners' equity	410		1,648,602,495,907	1,604,664,182,450
1	Share capital	411	25	1,399,998,815,000	1,399,998,815,000
1.1	Share capital	411.1		1,400,000,000,000	1,400,000,000,000
1.5	Treasury shares	411.5		(1,185,000)	
4	Reserve to supplement			TOTAL COMPLETE STATE	
	share capital	414		12,064,998,139	12,064,998,139
5	Financial reserve	415		12,064,998,139	12,064,998,139
7	Retained profits	417		224,473,684,629	180,535,371,172
7.1	Realised profits	417.1		223,553,780,424	169,653,012,807
7.2	Unrealised profits	417.2		919,904,205	10,882,358,365
	TOTAL LIABILITIES AND EQUITY (440 = 300 + 400)	440		4,595,154,357,412	4,766,910,736,417

Phu Hung Securities Corporation Statement of financial position as at 31 March 2022 (continued)

Form B01a - CTCK (Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

OFF-BALANCE SHEET ITEMS

		Code	31/3/2022 VND	31/12/2021 VND
A.	THE COMPANY'S ASSETS			
6	Shares in circulation (quantity of securities)	006	139,999,510	139,999,510
7	Treasury shares (quantity of securities)	007	490	490
8	Listed/registered financial assets at Vietnam Securities Depository ("VSD") of the			
	Company	008	4,898,940,000	3,596,490,000
9	The Company's financial assets custodied at VSD but not yet traded	009	2,500,000	2,500,000
10	The Company's financial assets in transit	010	161,000,000	530,000,000
13	The Company's right to receive financial	010	101,000,000	330,000,000
15	assets	013	34,370,000	122,800,000
В.	ASSETS AND LIABILITIES RELATING ASSETS MANAGED BY THE COMPAN			
1	Investors'/customers' listed/registered			
	financial assets at VSD	021	6,226,599,585,000	6,163,044,661,000
a	Freely traded financial assets	021.1	5,472,576,933,000	5,709,378,146,000
b	Financial assets restricted on transfer	021.2	183,963,450,000	38,204,410,000
C	Pledged financial assets	021.3	201,962,180,000	180,639,500,000
d	Blocked financial assets	021,4	170,000,070,000	70,000
e	Financial assets awaiting settlement	021.5	198,096,952,000	234,822,535,000
2	Investors'/customers' financial assets			
	custodied at VSD but not yet traded	022	548,344,940,000	596,740,910,000
а	Freely traded financial assets custodied at	080202		
	VSD but not yet traded	022.1	87,725,740,000	89,740,910,000
b	Custodied financial assets at VSD but not	022.2	460 610 200 000	507 000 000 000
2	yet traded and restricted on transfer	022.2	460,619,200,000	507,000,000,000
3	Investors'/customers' financial assets in transit	022	100 214 000 000	102.014.770.000
6	ALL CO 1 (1) (1)	023	190,314,990,000	182,014,779,000
O	Investors'/customers' rights to receive financial assets	025	82,406,840,000	73,407,360,000
7	Customers' deposits	026	428,140,599,265	298,101,713,984
100	Customers' cash deposits managed by the	020	440,140,377,403	270,101,713,704
1.1	Company for securities transactions	027	283,612,809,730	210,209,375,966
7.2	Customers' margin deposits at VSD	027.1	144,527,789,535	87,892,338,018
1.4	Customers margin deposits at 150	Jaril	177,021,700,000	07,092,000,010





Phu Hung Securities Corporation Statement of financial position as at 31 March 2022 (continued)

Form B01a - CTCK

(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

	Code	31/3/2022 VND	31/12/2021 VND
8 Payables to customers for cash deposits managed by the Company for securities	201		
transactions	031	283,612,809,730	210,209,375,966
8.1 Payables to domestic customers for cash deposits managed by the Company for securities transactions	031.1	277,905,985,629	204,454,900,215
8.2 Payables to foreign customers for cash deposits managed by the Company for	0.71.1	211170317031027	20111212001212
securities transactions	031.2	5,706,824,101	5,754,475,751

27 April 2022

Reviewed by:

CHÚNG KHOÁN I

CONG TY CO PHAN TY

Ms. Nguyen Phuong Trinh Accounting Staff

Prepared by:

Ms. Do Thi Ai Vy Chief Accountant Mr. Chen Chia Ken General Director

Phu Hung Securities Corporation Statement of income for the three-month period ended 31 March 2022

Form B02a - CTCK (Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

				Three-month period ended	
		Code	Note	31/3/2022 VND	31/3/2021 VND
I	OPERATING INCOME				
1.1	Gains from financial assets at fair				
	value through profit or loss ("FVTPL")	01		2,083,870,607	2,104,926,996
α	Gains from sales of financial assets at				
	FVTPL	01.1	26	1,557,218,735	1,823,814,933
b	Unrealised gains from revaluation of	51A72751V			
	financial assets at FVTPL	01.2		469,617,922	193,541,563
C	Dividends and interest income from				
	financial assets at FVTPL	01.3		57,033,950	87,570,500
1.2	Interest income from held-to-maturity		0.77	0.000.000.000	* 000 544 004
	investments	02	27	9,280,260,008	5,809,261,001
1.3	Income from loans and receivables	03	28	82,721,305,707	43,916,096,610
1.4	Gain from hedging derivative	05			20.000
1.6	instruments	05 06		66 196 215 746	80,000 41,118,023,553
1.9	Revenue from securities brokerage	09		66,186,315,746	
1.10	Revenue from securities custody			767,213,791	458,926,594
1.11	Revenue from advisory services	10 11		220,000,000 262,583,398	164,545,455
1.11	Other operating income	11		202,363,396	403,626,856
	Total operating income	20		161,521,549,257	93,975,487,065
п	OPERATING EXPENSES				
2.1	Losses from financial assets at FVTPL	21		927,487,557	1,479,380,902
а	Losses from sales of financial assets at				At the first of the section of
	FVTPL	21.1	26	810,415,475	1,459,724,826
b	Unrealised losses from revaluation of				
	financial assets at FVTPL	21.2		117,072,082	19,656,076
2.1	Losses from held-to-maturities				
	investments	22			1,100,000
2.6	Expenses for securities trading and				
	investments	26		829,350,141	483,977,540
2.7	Expenses for securities brokerage	27	29	59,319,365,953	40,477,608,142
2.10	Expenses for securities custody	30		931,790,181	605,092,438
2.11	Expenses for advisory services	31		422,452,179	405,076,644
2.12	Other operating expenses/(income)	32	11(b)	137,544,954	(471,123,864)
	Total operating expenses	40		62,567,990,965	42,981,111,802

Phu Hung Securities Corporation Statement of income for the three-month period ended 31 March 2022 (continued)

Form B02a - CTCK (Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

		Code	Note	Three-month 31/3/2022 VND	period ended 31/3/2021 VND
ш	FINANCIAL INCOME				
3.1	Realised and unrealised foreign				
2.2	exchange gains	41		5,036,385,183	2,120,265,881
3.2	Dividends and interest income from bank deposits	42		205,498,354	129,681,671
	Total financial income	50		5,241,883,537	2,249,947,552
IV	FINANCIAL EXPENSES				
4.1	Realised and unrealised foreign				
	exchange losses	51		10,315,000,000	2,926,263,213
4.2	Interest expense	52	30	14,159,465,644	6,452,584,310
	Total financial expenses	60		24,474,465,644	9,378,847,523
VI	GENERAL AND ADMINISTRATION EXPENSES	62	31	24,767,316,400	15,505,716,789
VII	RESULTS FROM OPERATING ACTIVITIES (70 = 20 + 50 - 40 - 60 - 62)	70	3	54,953,659,785	28,359,758,503
VIII	OTHER INCOME AND OTHER EXPENSES				
8.1	Other income	71		-	136,328,700
8.2	Other expense	72		100	4,900,000
	Results from other activities $(80 = 71 - 72)$	80	8		131,428,700
IX	ACCOUNTING PROFIT	00		E4 0E3 6E0 70E	29 401 197 202
	BEFORE TAX $(90 = 70 + 80)$	90		54,953,659,785	28,491,187,203
9.1	Realised profit before tax	91		64,916,113,945	30,299,801,716
9.2	Unrealised loss before tax	92		(9,962,454,160)	(1,808,614,513)

Phu Hung Securities Corporation Statement of income for the three-month period ended 31 March 2022 (continued)

Form B02a - CTCK

(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

				Three-month period ended	
		Code	Note	31/3/2022 VND	31/3/2021 VND
X	INCOME TAX EXPENSE	100		11,015,346,328	5,704,215,982
10.1	Income tax expense - current	100.1	32	11,095,438,891	5,740,982,471
10.2	Income tax benefit - deferred	100.2	32	(80,092,563)	(36,766,489)
XI	NET PROFIT AFTER TAX (200 = 90 - 100)	200		43,938,313,457	22,786,971,221
XII	OTHER COMPREHENSIVE INCOME	300		Ę	5
XIII	EARNINGS PER SHARE	500			
13.1	Basic earnings per share	501	33	314	253

27 April 2022

Reviewed by:

Prepared by:

Ms. Nguyen Phuong Trinh

Accounting Staff

Ms. Do Thi Ai Vy

Chief Accountant

PHÚ HƯNG E

CONG TApproved by:

CÓ PHẨN CHỨNG KHOẨN

> Mr. Chen Chia Ken General Director





Phu Hung Securities Corporation Statement of cash flows for the three-month period ended 31 March 2022 (Indirect method)

Form B03b – CTCK (Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

		Three-month period ended 31/3/2022 31/3/2021		
		Code	VND	VND
I	CASH FLOWS FROM OPERATING ACT	FIVITI	ES	
1	Profit before tax	01	54,953,659,785	28,491,187,203
2	Adjustments for	02	25,556,165,434	2,730,256,004
	Depreciation and amortisation of fixed assets	03	2,057,078,303	1,719,358,981
	Allowances and provisions	04	161,955,788	(471,123,864)
	Unrealised foreign exchange losses	05	10,315,000,000	1,982,500,000
	Interest expense	06	14,159,465,644	6,452,584,310
	Accrued interest income	08	(1,137,334,301)	(6,953,063,423)
3	Changes in non-monetary expenses Decrease due to revaluation loss from	10	117,072,082	19,656,076
	financial assets at FVTPL	11	117,072,082	19,656,076
4	Change in non-monetary income Increase due to revaluation gain from	18	(469,617,922)	(193,541,563)
	financial assets at FVTPL	19	(469,617,922)	(193,541,563)
5	Operating profit before changes in			
	working capital $(30 = 01 + 02 + 10 + 18)$	30	80,157,279,379	31,047,557,720
	Increase in financial assets at FVTPL	31	(4,599,093,518)	(3,002,281,563)
	(Increase)/decrease in held-to-maturity		LO TALLED AND ACT	2002 12 22 122
	investments	32	(85,100,000,000)	15,001,100,000
	Decrease/(increase) in loans receivable Decrease/(increase) in receivables from	33	134,504,032,527	(389,383,005,528)
	services rendered	37	126,512,073,398	(433,877,441)
	Decrease in other receivables	39	539,182,666	327,699,729
	Increase in other assets	40	(2,929,443,034)	(2,829,308,080)
	Decrease in accrued expenses	41	(13,398,666,572)	(4,443,802,085)
	Increase in prepaid expenses	42	(2,642,205,126)	(2,259,351,888)
	Corporate income tax paid	43	(6,750,325,560)	(5,092,962,015)
	Interest paid	44	(13,793,296,336)	(6,042,507,991)
	Decrease in accounts payable	45	(1,401,134,495)	(7,191,297,255)
	Decrease in employees' benefits payables	46	(4,108,000)	(1,080,000)
	(Decrease)/increase in taxes payable to State	10	(1,100,000)	(1,000,000)
	Treasury	47	(2,131,864,279)	2,804,525,554
	Increase in payables to employees	48	(2,131,001,275)	13,897,000
	(Decrease)/increase in other payables	50	(121,664,369,829)	133,896,425,001
	Net cash flows from operating activities	60	87,298,061,221	(237,588,268,842)

Phu Hung Securities Corporation Statement of cash flows for the three-month period ended 31 March 2022 (Indirect method – continued)

Form B03b - CTCK

(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

		Code	Three-month 31/3/2022 VND	period ended 31/3/2021 VND
п	CASH FLOWS FROM INVESTING AC	TIVIT	TES	
	Payments for additions to fixed assets	61	(2,948,012,004)	(1,921,388,600)
	Net cash flows from investing activities	70	(2,948,012,004)	(1,921,388,600)
Ш	CASH FLOWS FROM FINANCING AC	TIVIT	TES	
	Proceeds from short-term borrowings	73	4,851,040,611,468	2,324,355,256,561
	Payments to settle borrowing principals	74	(4,936,915,611,468)	(2,093,092,756,561)
	Dividend paid to the shareholders	76	(5,373,758,610)	(8,396,520)
	Net cash flows from financing activities	80	(91,248,758,610)	231,254,103,480
	Net cash flows during the period	90	(6,898,709,393)	(8,255,553,962)
	Cash and cash equivalents at the beginning of the period	101	324,775,589,207	127,518,080,479
	Cash and cash equivalents at the end of the period (Note 5)	103	317,876,879,814	119,262,526,517
	 Cash 	103.1	56,024,509,991	69,589,439,403
	 Cash equivalents 	103.2	261,852,369,823	49,673,087,114

Phu Hung Securities Corporation Statement of cash flows for the three-month period ended 31 March 2022 (Indirect method – continued)

Form B03b - CTCK

(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

CASH FLOWS OF CUSTOMERS FOR BROKERAGE AND ENTRUSTMENT ACTIVITIES

		Three-month	period ended
	Code	31/3/2022 VND	31/3/2021 VND
Cash flows of customers for brokerage and entrustment activities Proceeds from sales of securities brokered			
by the Company Payments for purchases of securities	01	21,366,222,226,458	12,705,621,396,606
brokered by the Company Deposits received to settle securities	02	(19,813,224,634,500)	(12,650,256,633,300)
transactions of customers	07	25,552,818,627,766	15,771,094,438,380
Investors' margin deposits at VSD Payments to settle securities transactions	07.1	56,635,451,517	4,125,858,324
of customers Payments for custody fee of customers'	08	(27,032,007,602,758)	(15,854,582,206,238)
securities	11	(405,183,202)	(339,152,504)
Net cash flows during the period	20	130,038,885,281	(24,336,298,732)
Cash and cash equivalents of customers at the beginning of the period	30	298,101,713,984	204,242,106,418
Cash in banks at the end of the period • Cash deposits for securities transactions	31	298,101,713,984	204,242,106,418
of customers managed by the Company	32	298,101,713,984	204,242,106,418
In which: Investors' margin deposits at V	'SD	87,892,338,018	192,108,106
Cash and cash equivalents of customers at the end of the period $(40 = 20 + 30)$	40	428,140,599,265	179,905,807,686
Cash in banks at the end of the period • Cash deposits for securities transactions	41	428,140,599,265	179,905,807,686
of customers managed by the Company	42	428,140,599,265	179,905,807,686
In which: Investors' margin deposits at V		144,527,789,535	4,317,966,430

Prepared by:

Ms. Nguyen Phuong Trinh Accounting Staff 27 April 2022

Reviewed by:

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Ms. Do Thi Aî Vy Chief Accountant CÔNG TY CÔ PHẨM phro ved by:

PHU HUNG

T.P H

Mr. Chen Chia Ken General Director

Phu Hung Securities Corporation Statement of changes in equity for the three-month period ended 31 March 2022

Form B04a - CTCK (Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

Opening ba	lance as at	Moveme	ents during the th	ree-month period	ended	Closing b	alance as at
1/1/2021	1/1/2022 31/3/2021 31/3		31/3	/2022	31/3/2021	31/3/2022	
VND	VND	Increase VND	(Decrease) VND	Increase VND	(Decrease) VND	VND	VND
900,000,000,000	1,400,000,000,000	-	-			900,000,000,000	1,400,000,000,000
5.018.242.793	12.064.998.139	2	*			5,018,242,793	12,064,998,139
		-	4	+		5,018,242,793	12,064,998,139
			-			(1,185,000)	(1,185,000)
83,393,613,237	180,535,371,172	24,595,585,734	(1,808,614,513)	53,900,767,617	(9,962,454,160)	106,180,584,458	224,473,684,629
80,534,286,294	169,653,012,807	24,595,585,734	-	53,900,767,617	-	105,129,872,028	223,553,780,424
2,859,326,943	10,882,358,365	-	(1,808,614,513)	2	(9,962,454,160)	1,050,712,430	919,904,205
993,428,913,823	1,604,664,182,450	24,595,585,734	(1,808,614,513)	53,900,767,617	(9,962,454,160)	1,016,215,885,044	1,648,602,495,907
	1/1/2021 VND 900,000,000,000 5,018,242,793 5,018,242,793 (1,185,000) 83,393,613,237 80,534,286,294 2,859,326,943	VND VND 900,000,000,000 1,400,000,000,000 5,018,242,793 12,064,998,139 5,018,242,793 12,064,998,139 (1,185,000) (1,185,000) 83,393,613,237 180,535,371,172 80,534,286,294 169,653,012,807	1/1/2021 1/1/2022 31/3/ VND VND VND 900,000,000,000 1,400,000,000,000 - 5,018,242,793 12,064,998,139 - 5,018,242,793 12,064,998,139 - (1,185,000) (1,185,000) - 83,393,613,237 180,535,371,172 24,595,585,734 80,534,286,294 169,653,012,807 24,595,585,734 2,859,326,943 10,882,358,365 -	1/1/2021 1/1/2022 31/3/2021 Increase VND VND VND VND 900,000,000,000 1,400,000,000	1/1/2021 1/1/2022 31/3/2021 31/3/ VND VND VND VND VND Increase VND VND VND VND 900,000,000,000 1,400,000,000	1/1/2021 1/1/2022 31/3/2021 31/3/2022 VND VND VND VND Increase VND (Decrease) VND Increase VND (Decrease) VND 900,000,000,000,000 1,400,000,000,000 - - - - - - 5,018,242,793 12,064,998,139 - <	1/1/2021 1/1/2022 31/3/2021 31/3/2022 31/3/2021 VND VND VND VND VND VND VND 900,000,000,000,000 1,400,000,000,000 - - - - 900,000,000,000 5,018,242,793 12,064,998,139 - - - - 5,018,242,793 5,018,242,793 12,064,998,139 - - - - 5,018,242,793 (1,185,000) (1,185,000) - - - 5,018,242,793 (1,185,000) (1,185,000) - - - (1,185,000) 83,393,613,237 180,535,371,172 24,595,585,734 (1,808,614,513) 53,900,767,617 (9,962,454,160) 106,180,584,458 80,534,286,294 169,653,012,807 24,595,585,734 - 53,900,767,617 - 105,129,872,028 2,859,326,943 10,882,358,365 - (1,808,614,513) - (9,962,454,160) 1,050,712,430

27 April 2022

Reviewed by:

Ms. Do Thi Ai Vy Chief Accountant Mr. Chen Chia Ken General Director

CONG TY

CHUNG KHOẨN

CO PHANpproved by:

Ms. Nguyen Phuong Trinh Accounting Staff

Prepared by:

The accompanying notes are an integral part of these interim financial statements





Form B09a - CTCK

(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

These notes form an integral part of and should be read in conjunction with the accompanying interim financial statements.

1. Reporting entity

(a) Establishment

Phu Hung Securities Corporation ("the Company") is a joint stock company established in Vietnam under Establishment and Operation Licence No. 122/GP-UBCK dated 20 January 2016 issued by the State Securities Commission of Vietnam. Establishment and Operation Licence was revised many times, and the latest update was Establishment and Operation Licence No. 82/GPDC-UBCK dated 28 September 2021 issued by the State Securities Commission of Vietnam.

The Company was established on the basis of combining Phu Hung Securities Corporation ("PHS")
– established under Establishment and Operation Licence No. 23/UBCK-GPHDKD dated 1
December 2006 and An Thanh Securities Joint Stock Company ("ATS"). Accordingly, the Company
took over all of the assets, liabilities, rights and obligations of PHS and ATS as at 19 January 2016
and PHS and ATS ceased their operations from 20 January 2016. Assets and liabilities of PHS and
ATS as at 19 January 2016 were transferred to the Company at book value and the net asset (total
assets – total liabilities) of PHS and ATS as at 30 September 2015 formed the share capital of the
Company at that date.

The Company's shares are registered for trading on the Unlisted Public Company Market ("UPCOM") with the code PHS in accordance with Decision No. 475/QD-SGDHN issued by Ha Noi Stock Exchange on 19 July 2019.

(b) The Company' charter capital

As at 31 March 2022, the Company's charter capital was VND1,400,000,000,000 (31/12/2021: VND1,400,000,000,000).

(c) Principal activities

The principal activities of the Company are to carry out securities brokerage, securities trading, securities investment advisory, margin loan, securities custody and securities underwriting.

(d) Normal operating cycle

The normal operating cycle of the Company is generally within 12 months.

(e) Number of employees

As at 31 March 2022, the Company had 342 employees (31/12/2021: 331 employees).

Form B09a - CTCK

(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

2. Basis of preparation

(a) Statement of compliance

The interim financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises, Circular No. 210/2014/TT-BTC dated 30 December 2014 ("Circular 210") issued by the Ministry of Finance on the promulgation of accounting guidance for securities companies, Circular No. 334/2016/TT-BTC dated 27 December 2016 ("Circular 334") issued by the Ministry of Finance amending, supplementing and superseding Appendix 02 and Appendix 04 of Circular 210 and the relevant statutory requirements applicable to interim financial reporting.

(b) Basis of measurement

The interim financial statements, except for the statement of cash flows and financial assets at fair value through profit and loss as described in Note 3(d), are prepared on the accrual basis using the historical cost concept. The statement of cash flows is prepared using the indirect method.

(c) Annual accounting period

The annual accounting period of the Company is from 1 January to 31 December. These interim financial statements are for the three-month period ended 31 March 2022.

(d) Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND"), which is also the currency used for financial statement presentation purpose.

3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of these interim financial statements.

(a) Foreign currency transactions

Transactions in currencies other than VND during the period have been translated into VND at rates approximating actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the account transfer selling rates at the end of the accounting period quoted by the commercial bank where the Company most frequently.

All foreign exchange differences are recorded in the statement of income.

Form B09a - CTCK

(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

(b) Cash and cash equivalents

Cash comprises cash on hand, cash in banks and cash deposits for securities transactions clearing and settlement of the Company. Cash deposits for securities transactions, securities transactions clearing and settlement of the customers are separated from the Company's accounts.

Cash equivalents are short-term investments with term to maturity of not more than 3 months, which are readily convertible to known amount of cash and are subject to an insignificant risk of changes in value.

(c) Financial assets and financial liabilities

(i) Recognition

Financial assets and financial liabilities are recognised in statement of financial position when the Company becomes a party to the contractual provisions of the financial assets and financial liabilities.

(ii) Classification and measurement

- Financial assets at fair value through profit or loss ("FVTPL"): see Note 3(d);
- Held-to-maturity investments: see Note 3(e);
- Loans receivable; see Note 3(f);

The Company classifies all of its financial liabilities as financial liabilities at amortised cost.

(iii) Derecognition

The Company derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Company neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

The Company derecognises a financial liability when its contractual obligations are discharged, cancelled or expired.

(iv) Offsetting

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when and only when the Company has a legal right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

Form B09a - CTCK

(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

(d) Financial assets at FVTPL

A financial asset at fair value through profit and loss is a financial asset that meets either of the following conditions;

- It is considered by management as held for trading. A financial asset is considered as held for trading if:
 - it is acquired principally for the purpose of selling it in the near term;
 - there is evidence of a recent pattern of short-term profit-taking; or
 - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Company as at fair value through profit or loss.

Financial assets at FVTPL are initially recognised at cost which includes the purchase price. Subsequent to initial recognition they are measured at market price or fair value (when market price is not available) with changes in market price or fair value being recognised in profit or loss in the statement of income.

For listed securities, the market prices are the closing prices of securities from the Ho Chi Minh City Stock Exchange and the Hanoi Stock Exchange at the latest trading date prior to the end of the reporting period.

For securities registered for trading in Unlisted Public Company Market ("UPCOM"), the market prices are the closing prices of securities from UPCOM at the latest trading date prior to the end of the reporting period.

For unlisted securities and not yet registered for trading, the market price is the average price of the transaction prices at the latest trading date prior to the to the end of the reporting period but within one month from the end of reporting period provided by three securities companies which are not related to the Company. In case there are no transaction prices within this period, no allowance is required.

For delisted securities and securities for which trading has been suspended or cancelled from the sixth day onward, the fair value is the book value at the latest balance sheet date.

Investments in equity instruments including derivative instruments to be settled by equity instruments are stated at cost if there are no market prices and their fair values cannot be determined reliably.

(e) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and a fixed maturity that the Company has the positive intention and ability to hold to maturity, other than:

- those that the Company on initial recognition designates as at fair value through profit or loss;
- those that the Company on initial recognition designates as available-for-sale; and
- those that meet the definition of loans and receivable.

Held-to-maturity investments comprise term deposits at banks and these investments are stated at cost less allowance for doubtful debts.





Form B09a - CTCK

(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

(f) Loans receivable

Loans receivable are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

Loans receivable comprise margin loans and advances to customers for the proceeds from selling securities and these loans receivable are stated at cost less allowance for doubtful debts. Allowance for doubtful debts is based on the difference between the market price or fair value of the collateral and the gross carrying amount of underlying loan at the end of the reporting date.

(g) Accounts receivable

Receivables from sales of financial assets and services rendered and other receivables are stated at cost less allowance for doubtful debts.

Allowance for doubtful debts is made based on the overdue status of debts or expected losses on undue debts which may occur when an economic organisation is bankrupted or liquidated; or debtor is missing, running away, being prosecuted, in prison, under a trial or pending execution of sentences or deceased.

The allowance for doubtful debts based on overdue status is made by reference to overdue status as follows:

Overdue status	Allowance rate
From six (06) months to less than one (01) year	30%
From one (01) year to less than two (02) years	50%
From two (02) years to less than three (03) years	70%
From three (03) years and over	100%

For overdue debts, the Company's Management also assesses the expected recovery of the debts in determining the allowance.

Allowance for doubtful debts based on the expected losses of undue debts is determined by the Company's Management after giving consideration to the recovery of these debts.

Form B09a - CTCK

(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

(h) Tangible fixed assets

(i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repairs and maintenance and overhaul cost, is charged to the statement of income in the period in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

(ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

	leasehold improvements	5 years
	office equipment	3 - 7 years
$ \mathbf{x} $	motor vehicles	3 - 4 years
*	fixtures and fittings	5 years

(i) Intangible fixed assets

Software

Cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software cost is amortised on a straight-line basis over 3 to 7 years.

(j) Long-term prepaid expenses

Long-term prepaid expenses comprise of tools and instruments which include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulations. Cost of tools and instruments are amortised on a straight-line basis over a period ranging from 2 to 3 years.

(k) Trade and other payables

Trade and other payables are stated at their cost.

Form B09a - CTCK

(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

(l) Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

Severance allowance

Under the Vietnamese Labour Code, when an employee who has worked for 12 months or more ("the eligible employees") voluntarily terminates his/her labour contract, the employer is required to pay the eligible employee severance allowance calculated based on years of service and employee's compensation at termination. Provision for severance allowance has been provided based on employees' years of service and their average salary for the period prior to the end of the accounting period. For the purpose of determining the number of years of service by an employee, the period for which the employee participated in and contributed to unemployment insurance in accordance with prevailing laws and regulations and the period for which severance allowance has been paid by PHS, ATS and the Company are excluded.

(m) Taxation

Income tax on the profit or loss for the period comprises current and deferred tax. Income tax is recognised as expense/income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted at the end of the reporting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using tax rates enacted or substantively enacted at the end of reporting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary differences asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(n) Share capital

(i) Ordinary shares

Ordinary shares are stated at par value. Incremental costs directly attributable to the issue of shares, net of tax effects, are recognised as a deduction from share premium.

Form B09a - CTCK

(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

(ii) Repurchase and reissue of ordinary shares (treasury shares)

Treasury shares are recognised only in respect of repurchased shares which are aggregated fractions of share arising when the company issues shares to pay dividends or issues shares from equity reserves in accordance with an approved issuance plan, or repurchased odd-lots of shares as requested by the shareholders. In all other cases, when shares recognised as equity are repurchased, their par value amount is recognised as a reduction to share capital. The difference between the par value and the amount of the consideration paid, which includes directly attributable costs, net of tax effects, is included in share premium.

(o) Statutory reserves

Before 1 January 2022

According to Circular No. 146/2014/TT-BTC ("Circular 146") dated 6 October 2014 issued by the Ministry of Finance to provide guidance on the financial regime for securities companies, fund management companies, the Company is required to make the following allocations from realised profit to statutory reserves:

	Annual allocation	Maximum balance
Reserve to supplement share capital	5% profit after tax	10% of share capital
Financial reserve	5% profit after tax	10% of share capital

The reserve to supplement share capital and financial reserve are non-distributable and are classified as part of equity.

From 1 January 2022

On 17 December 2021, the Ministry of Finance issued Circular No. 114/2021/TT-BTC ("Circular 114") to replace Circular 146. Circular 114 is effective from 1 February 2022 and is therefore deemed to be applied for the whole annual accounting period ending 31 December 2022.

In accordance with Circular 114:

- The reserve to supplement share capital that was already made under Circular 146 will be used to supplement share capital as promulgated under Securities Law No. 59/2019/QH14 and other legal regulations.
- The financial reserve can be used to supplement to share capital or distributed in accordance with the shareholders' decision at the Annual General Meeting, Members' Council or Chairman of the Company as promulgated under Securities Law No. 59/2019/QH14, other legal regulations.

The Company's management has not yet made any decision regarding the existing balances of reserve to supplement share capital and financial reserve in the first three months of 2022.





Form B09a - CTCK

(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

(p) Revenue

(i) Gains from sales of financial assets

Gains from sales of financial assets is recognised in the statement of income upon receipt of the order matching reports of securities transactions from Vietnam Securities Depository ("VSD") (for listed securities) and completion of the agreement on transfer of assets (for unlisted securities).

(ii) Dividend and interest income from financial assets

Dividend income is recognised in the statement of income when the Company's right to receive dividends is established. Share dividends are not recognised as income.

Interest income is recognised in the statement of income on a time proportion basis with reference to the principal outstanding and the applicable interest rate. Interest income also includes amortisation of discounts, premiums, interest received in advance or differences between the value at initial recognition and par value at maturity date.

(iii) Revenue from securities brokerage

Revenue from securities brokerage activities is recognised in the statement of income when the securities transactions of the customer have been processed.

(iv) Revenue from securities custody

Revenue from securities custody activities is recognised in the statement of income when the service is rendered.

(v) Revenue from securities investment advisory and financial advisory

Revenue from securities investment advisory and financial advisory activities is recognised in the statement of income in proportion to the stage of completion of the transaction. The stage of completion is assessed by reference to work performed.

Form B09a - CTCK

(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

(q) Interest expense

Interest expense is recognised as an expense in the statement of income on accrual basis.

(r) Operating lease payments

Payments made under operating leases are recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the statement of income as an integral part of the total lease expense.

(s) Earnings per share

The Company presents basic and diluted earnings per share (EPS) for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to the ordinary shareholders and the weighted average number of ordinary shares outstanding for the effect of all dilutive potential ordinary shares.

(t) Segment reporting

A segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Company's primary format for segment reporting is based on business segments.

(u) Related parties

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

(v) Nil balances

Items or balances required by Circular 334 issued by the Ministry of Finance that are not shown in these interim financial statements indicate nil balances.

(w) Comparative information

Comparative information in these interim financial statements is presented as corresponding figures. Under this method, comparative information for the prior period are included as an integral part of the current period interim financial statements and are intended to be read only in relation to the amounts and other disclosures relating to the current period. Accordingly, the comparative information included in these interim financial statements is not intended to present the Company's financial position, results of operation or cash flows for the prior period.

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4. Financial instruments

(a) Financial risk management

(i) Overview

The Company has exposure to the following risks from its use of financial instruments:

- credit risk;
- liquidity risk; and
- market risk.

This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risk.

The Board of Directors oversees how management monitors compliance with the Company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Company.

(ii) Risk management framework

The Board of Management has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board of Management has established the Risk Management Committee ("RMC"), which is responsible for developing and monitoring the Company's risk management policies. The RMC reports regularly to the Board of Management on its activities.

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Inspection Committee is assisted in its oversight role by Internal Audit. Internal Audit undertakes both regular and ad-hoc reviews of risk management controls and procedures, the results of which are reported to the Inspection Committee.

(b) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations.

To manage the level of credit risk, the Company attempts to deal with counterparties of good credit standing, and when appropriate, obtains collaterals. The management has established a credit policy under which each new customer is analysed individually for credit worthiness before the standard terms and conditions are offered.

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Concentrations of credit risk that arise from groups of counterparties when they have similar economic characteristics that would cause their ability to meet contractual obligations to be similarly affected by changes in economic or other conditions. The major concentrations of credit risk arise from type of customer in relation to the Company's advances to customers for proceeds from selling securities and margin loans.

Collaterals

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. Guidelines are implemented regarding the acceptability of types of collateral and valuation parameters. The main types of collateral obtained are listed securities and cash deposited at the Company. Management monitors the market value of collateral, requests additional collateral in accordance with the underlying agreement, and monitors the market value of collateral obtained during its review of the adequacy of the allowance for doubtful debts.

Exposure to credit risk

Not considering collaterals, the Company's maximum exposure to credit risk at the end of the reporting period was as follows:

	31/3/2022 VND	31/12/2021 VND
Cash in banks and cash equivalents (i)	317,873,743,559	324,772,452,952
Held-to-maturity investments (i)	685,323,000,000	600,223,000,000
Loans receivable - gross (ii)	3,403,589,542,133	3,538,093,574,660
Receivables (ii)	47,895,736,026	46,758,401,725
Receivables from services rendered (ii)	33,549,145,901	160,061,219,299
Other receivables (ii)	12,563,747,358	13,102,930,024
Deposits at Payment Support Fund	14,464,116,068	11,964,116,068
Other long-term assets	10,024,232,534	10,000,000,000
	4,525,283,263,579	4,704,975,694,728

Cash in banks, cash equivalents and held-to-maturity investments

Cash in banks, cash equivalents and held-to-maturity investments of the Company are mainly held with well-known financial institutions. Management does not foresee any significant credit risk from these deposits and does not expect that these financial institutions may default and cause losses to the Company.





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(ii) Loans receivable and other receivables

The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer. In response to the risk, credit limit is established for each customer, which represents the maximum open amount. The limit is reviewed annually. Customers with balances that are overdue are requested to settle the balances before further credit is granted. Customers are obliged to ensure their margin ratio is not lower than the maintenance margin ratio regulated by the Company. In case a customer's margin ratio drops below the maintenance margin ratio, the Company requires the customer to supplement additional collateral in an agreed period. If the customer did not supplement addition collateral, the Company will implement handling measure in accordance with the contract. The main types of collateral obtained are cash deposits and securities. The management of the Company monitors the market value of collateral and requests additional collateral in accordance with the underlying agreement and monitors the market price of collateral obtained during its review of the adequacy of the allowance for doubtful debts.

Loans receivable and other receivables that are neither past due nor impaired mainly relate to a wide range of customers for whom there was no recent history of default. Management believes that those receivables are of high credit quality.

An aging analysis of impaired financial assets is as follows:

	31/3/2022 VND	31/12/2021 VND
Advances to customers for securities trading activities		
being overdue of more than 3 years	11,305,824,087	11,305,824,087
Margin loans being overdue of more than 3 years	5,974,199,169	5,974,199,169
Margin loans being overdue of from 2 to 3 years	862,826,748	862,826,748
	18,142,850,004	18,142,850,004

Fair value of collaterals for impaired financial assets are as follows:

	31/3/2022 VND	31/12/2021 VND
Cash deposited at the Company	267,721	251,705
Listed securities on	4,852,524,330	4,990,085,300
 The Ho Chi Minh City Stock Exchange 	1,237,830	1,325,500
■ UPCOM	4,851,286,500	4,988,759,800
	4,852,792,051	4,990,337,005
	-	

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An aging analysis of financial assets that were past due but not impaired is as follows:

	31/3/2022 VND	31/12/2021 VND
Advances to customers for securities trading activities and margin loans being overdue of more than 3 years	1,013,185,604	1,013,185,604

(c) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

The financial liabilities with fixed or determinable payments have the following contractual maturities including the estimated interest payments were as follows:

Carrying amount VND	Contractual cash flows VND	Within 1 year VND
2,179,440,000,000	2,190,573,194,970	2,190,573,194,970
707 270 541 050	707 270 541 852	706 270 541 952
		726,370,541,852
		121,208,560
		11,526,318,514
1,415,477,923	1,415,477,923	1,415,477,923
2,918,873,546,849	2,930,006,741,819	2,930,006,741,819
Carrying amount VND	Contractual cash flows VND	Within 1 year VND
2,255,000,000,000	2,263,555,488,558	2,263,555,488,558
848.064.294.306	848.064.294.306	848,064,294,306
		2,418,827,205
		10,576,372,027
6,811,066,033	6,811,066,033	6,811,066,033
3,122,870,559,571	3,131,426,048,129	3,131,426,048,129
	amount VND 2,179,440,000,000 726,370,541,852 121,208,560 11,526,318,514 1,415,477,923 2,918,873,546,849 Carrying amount VND 2,255,000,000,000 848,064,294,306 2,418,827,205 10,576,372,027 6,811,066,033	amount VND 2,179,440,000,000 2,190,573,194,970 726,370,541,852 726,370,541,852 121,208,560 11,526,318,514 1,415,477,923 11,526,318,514 1,415,477,923 2,930,006,741,819 Carrying Contractual cash flows VND VND 2,255,000,000,000 2,263,555,488,558 848,064,294,306 2,418,827,205 10,576,372,027 6,811,066,033

The Company manages its ability to meet the expected operational expenses and servicing its debts by investing its cash surpluses in cash equivalents and short-term deposits at banks.

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(d) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's results of operations or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

(i) Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Company is exposed to currency risk on borrowings that are denominated in a currency other than the accounting currency of the Company, which is VND. The currency in which these transactions primarily are denominated is United States Dollars ("USD").

Exposure to currency risk

The Company had the following net monetary liability position exposed to currency risk:

USD VND equivalent USD VND equivalent 78,000,000 1,792,440,000,000 75,000,000 1,719,000,000,000

Short-term borrowings

The followings are the significant exchange rate applied by the Company:

Exchange rate as at 31/3/2022 31/12/2021

USD/VND

22,980

22,920

Below is an analysis of the possible impact on the net profit of the Company, after taking into account the current level of exchange rates and the historical volatility as well as market expectations at the end of the reporting period. This analysis assumes that all other variables, in particular interest rates, remain constant.

As at 31 March 2022
USD (1% strengthening against VND) – decrease in net profit 14,339,520,000
As at 31 December 2021
USD (1% weakening against VND) – increase in net profit 13,752,000,000

The opposite movement of the USD would have the equal but opposite effect to the net profit of the Company.

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(ii) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

At the end of the accounting period, the interest rate profile of the Company's interest-bearing financial instruments was as follows:

	Carrying amount	
	31/3/2022	31/12/2021
	VND	VND
Interest-bearing instruments		
Cash in banks and cash equivalents	317,873,743,559	324,772,452,952
Held-to-maturity investments	685,323,000,000	600,223,000,000
Loans receivable - net	3,396,752,516,216	3,531,256,548,743
Deposits at Payment Support Fund	14,464,116,068	11,964,116,068
Other long-term assets	10,024,232,534	10,000,000,000
Short-term borrowings	(2,179,440,000,000)	(2,255,000,000,000)

(iii) Other market risk

Equity price risk is the risk that the market values of equities decrease as a result of changes in the values of individual securities. The equity price risk exposure arises from the Company's financial assets at fair value through profit or loss.

The Company's financial assets at fair value through profit or loss are affected by market risk arising from the uncertainty of the fluctuation of the future market price of these securities. The Company's equity price risk is managed by the management who seeks to monitor the risk through a careful selection of securities within specified limits.

As at 31 March 2022 and 31 December 2021, the Company's exposure to equity price risk is minimal because the Company held insignificant portfolio of financial assets at fair value through profit or loss.





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(e) Fair value

The fair values of financial assets and liabilities, together with the carrying amounts shown in the statement of financial position were as follows:

23,582,159,256 787,834,700 3,345,539	Fair value VND 23,582,159,256	Carrying amount VND	Fair value VND
787,834,700	그러 하셨다. 사람들은 사람들은 그리고 있다.	19,183,351,498	10 102 251 400
787,834,700	그러 하셨다. 사람들은 사람들은 그리고 있다.	19,183,351,498	10 102 251 400
787,834,700	그러 하셨다. 사람들은 사람들은 그리고 있다.	19,183,351,498	
	707 024 700		19,183,351,498
3 3/15 530	787,834,700	235,003,100	235,003,100
3,343,339	3,345,539	3,345,539	3,345,539
685,323,000,000	(*)	600,223,000,000	600,223,000,000
		500.00000000000000000000000000000000000	
317,876,879,814	317,876,879,814		324,775,589,207
396,752,516,216	(*)	3,531,256,548,743	(*)
47,895,736,026	(*)	46,758,401,725	(*)
33,549,145,901	(*)	160,061,219,299	(*)
6,110,715,322	(*)	6,787,442,942	(*)
	(*)	11,964,116,068	(*)
10,024,232,534	(*)	10,000,000,000	(*)
	317,876,879,814 396,752,516,216 47,895,736,026 33,549,145,901 6,110,715,322 14,464,116,068	317,876,879,814 396,752,516,216 47,895,736,026 33,549,145,901 6,110,715,322 14,464,116,068 317,876,879,814 (*) (*) (*) (*) (*) (*) (*)	317,876,879,814 317,876,879,814 324,775,589,207 396,752,516,216 (*) 3,531,256,548,743 47,895,736,026 (*) 46,758,401,725 33,549,145,901 (*) 160,061,219,299 6,110,715,322 (*) 6,787,442,942 14,464,116,068 (*) 11,964,116,068

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	31/3/2022		31/12/2021	
	Carrying amount VND	Fair value VND	Carrying amount VND	Fair value VND
Financial liabilities				
Categorised as liabilities at amortised cost:				
 Short-term borrowings 	(2,179,440,000,000)	(*)	(2,255,000,000,000)	(*)
 Accounts payable for securities trading activities 	(726, 370, 541, 852)	(*)	(848,064,294,306)	(*)
 Accounts payable to suppliers 	(121,208,560)	(*)	(2,418,827,205)	(*)
 Accrued expenses 	(11,526,318,514)	(*)	(10,576,372,027)	(*)
Other payables	(1,415,477,923)	(*)	(6,811,066,033)	(*)

^(*) The Company has not determined fair values of these financial instruments for disclosure in the interim financial statements because information about their market prices is not available and there is currently no guidance on determination of fair value using valuation techniques under Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and accounting guidance for securities companies. The fair values of these financial instruments may differ from their carrying amounts.

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5. Cash and cash equivalents

	31/3/2022 VND	31/12/2021 VND
Cash on hand	3,136,255	3,136,255
Cash in banks	56,021,373,736	108,131,811,410
Cash equivalents	261,852,369,823	216,640,641,542
	317,876,879,814	324,775,589,207

As at 31 March 2022, cash and cash equivalents of VND261,852,369,823 were pledged with banks as security for loans granted to the Company (31/12/2021: VND216,640,641,542) (Note 20).

6. Volume and value of transactions during the period

			nth period ended 1/3/2021
Volume of transactions	Value of transactions VND	Volume of transactions	Value of transactions VND
827,999	45,081,608,458	2,908,636	113,165,072,796
5,482,564	552,052,329,404	-	
	*	140	2,436,660
s			
1,268,015,107	42,547,339,748,358	1,279,676,384	26,007,352,195,846
990,000	99,669,240,000		
3,511,000	13,554,383,000	6,341,740	35,480,424,660
1,278,826,670	43,257,697,309,220	1,288,926,900	26,156,000,129,962
	827,999 5,482,564 s 1,268,015,107 990,000 3,511,000	transactions VND 827,999	Volume of transactions VND Volume of transactions VND Volume of transactions VND Volume of transactions VND

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7. Financial assets

(a) Financial assets at fair value through profit or loss

	31/3/	2022	31/12/	2021
	Cost VND	Fair value VND	Cost VND	Fair value VND
Listed shares Shares registered for	21,617,366,547	23,582,159,256	17,550,873,029	19,183,351,498
trading on UPCOM	772,723,204	787,834,700	240,123,204	235,003,100
Unlisted shares	3,345,539	3,345,539	3,345,539	3,345,539
	22,393,435,290	24,373,339,495	17,794,341,772	19,421,700,137



Notes to the financial statements for the three-month period ended 31 March 2022 (continued)

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Movements of fair values of financial assets at FVTPL during the period were as follows:

		31/3/2022		Revaluation d	ifference as at 31 M	larch 2022
	Quantity	Cost VND	Fair value VND	Revaluation gain VND	Revaluation loss VND	Revaluation value VND
		(1)	(2)	(3) = (2) - (1)	(4) = (1) - (2)	(5) = (1) + (3) - (4)
Listed shares						
HPG	43,429	2,046,082,959	1,958,647,900	7	87,435,059	1,958,647,900
BVH	35,243	1,991,936,140	2,167,444,500	175,508,360		2,167,444,500
MBB	55,773	1,663,205,532	1,837,720,350	174,514,818	-	1,837,720,350
KDH	31,039	1,651,689,338	1,638,859,200	14,103,195	26,933,333	1,638,859,200
FPT	15,657	1,342,900,983	1,675,299,000	332,398,017	-	1,675,299,000
PNJ	10,768	1,138,904,422	1,189,864,000	50,959,578	-	1,189,864,000
LHG	20,177	1,055,587,271	1,158,159,800	102,572,529	1.0	1,158,159,800
CSV	15,193	889,482,259	949,562,500	60,080,241		949,562,500
STB	26,441	885,293,287	838,179,700	11,386,413	58,500,000	838,179,700
CTG	22,368	747,169,770	725,841,600	5,953,852	27,282,022	725,841,600
PLX	11,000	668,957,854	607,200,000	3,087,600	64,845,454	607,200,000
TAR	15,000	602,400,000	595,500,000		6,900,000	595,500,000
Others	191,002	6,933,756,732	8,239,880,706	1,406,662,303	100,538,329	8,239,880,706
	493,090	21,617,366,547	23,582,159,256	2,337,226,906	372,434,197	23,582,159,256
UPCOM						
VGT	5,000	134,000,000	135,000,000	1,000,000		135,000,000
ACV	7,000	634,600,000	648,900,000	14,300,000	17	648,900,000
Others	390	4,123,204	3,934,700	1,282,326	1,470,830	3,934,700
	12,390	772,723,204	787,834,700	16,582,326	1,470,830	787,834,700



Notes to the financial statements for the three-month period ended 31 March 2022 (continued)

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	Quantity	31/3/2022 Cost VND (1)	Fair value VND (2)	Revaluation gain VND (3) = (2) - (1)	difference as at 31 M Revaluation loss VND (4) = (1) - (2)	Iarch 2022 Revaluation value VND (5) = (1) + (3) - (4)
Unlisted shares		. 40.47				
MCV	134	1,918,500	1,918,500			1,918,500
CIC	54	679,437	679,437			679,437
Others	94	747,602	747,602			747,602
	282	3,345,539	3,345,539	39	3	3,345,539
	505,762	22,393,435,290	24,373,339,495	2,353,809,232	373,905,027	24,373,339,495

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		31/12/2021		Revaluation dif	Revaluation difference as at 31 December 2021		
	Quantity	Cost VND	Fair value VND	Revaluation gain VND	Revaluation loss VND	Revaluation value VND	
		(1)	(2)	(3) = (2) - (1)	(4) = (1) - (2)	(5) = (1) + (3) - (4)	
Listed shares							
MBB	68,990	1,935,644,950	1,993,811,000	58,166,050	-	1,993,811,000	
FPT	19,486	1,671,677,637	1,812,198,000	140,520,363	none menoral	1,812,198,000	
VHM	20,484	1,641,883,418	1,679,688,000	53,504,582	15,700,000	1,679,688,000	
GMD	25,567	810,967,616	1,209,319,100	398,351,484	-	1,209,319,100	
PAN	30,082	1,147,980,000	1,158,157,000	10,177,000	-	1,158,157,000	
CTG	30,977	1,031,136,783	1,050,120,300	18,983,517		1,050,120,300	
SSI	20,188	1,004,896,350	1,045,738,400	43,342,050	2,500,000	1,045,738,400	
HPG	21,722	1,026,829,039	1,007,900,800	3,689,705	22,617,944	1,007,900,800	
KDH	10,947	551,924,338	558,297,000	11,905,995	5,533,333	558,297,000	
BID	10,986	389,863,485	407,580,600	18,250,000	532,885	407,580,600	
DCM	10,227	389,197,559	375,330,900	4,122,230	17,988,889	375,330,900	
DRC	10,325	366,678,143	337,111,250	1,695,607	31,262,500	337,111,250	
Others	121,764	5,582,193,711	6,548,099,148	1,120,151,951	154,246,514	6,548,099,148	
	401,745	17,550,873,029	19,183,351,498	1,882,860,534	250,382,065	19,183,351,498	
UPCOM							
BSR	10,000	236,000,000	231,000,000	¥	5,000,000	231,000,000	
Others	390	4,123,204	4,003,100	1,330,778	1,450,882	4,003,100	
	10,390	240,123,204	235,003,100	1,330,778	6,450,882	235,003,100	

Notes to the financial statements for the three-month period ended 31 March 2022 (continued)

Form B09a - CTCK (Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

	Quantity	31/12/2021 Cost VND (1)	Fair value VND (2)	Revaluation di Revaluation gain VND (3) = (2) - (1)	fference as at 31 Dec Revaluation loss VND (4) = (1) - (2)	cember 2021 Revaluation value VND (5) = (1) + (3) - (4)
Unlisted shares						
MCV	134	1,918,500	1,918,500		te.	1,918,500
CIC	54	679,437	679,437	9		679,437
Others	94	747,602	747,602	-	-	747,602
	282	3,345,539	3,345,539	.7	2	3,345,539
	412,417	17,794,341,772	19,421,700,137	1,884,191,312	256,832,947	19,421,700,137

Notes to the financial statements for the three-month period ended 31 March 2022 (continued)

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(b) Held-to-maturity investments

	31/3/2022		31/12/2021	
	Cost VND	Fair value VND	Cost VND	Fair value VND
Term deposits at banks with original term to maturity of more	495 222 000 000	745	600 222 000 000	741
than 3 months to 1 year (i)	685,323,000,000	(*)	600,223,000,000	(*)

 As at 31 March 2022, term deposits at banks amounting to VND685,323,000,000 were pledged with banks as security for loans granted to the Company (31/12/2021: VND600,223,000,000) (Note 20).

(c) Loans receivable

	31/3/2022		31/12/2021	
	Cost VND	Fair value VND	Cost VND	Fair value VND
Margin loans (i) Advances to customers for the	3,048,397,635,424	(*)	3,111,473,043,935	(*)
proceeds from selling securities (ii)	355,191,906,709	(*)	426,620,530,725	(*)
	3,403,589,542,133	(*)	3,538,093,574,660	(*)

- (i) The margin loans were granted to customers for margin trade. As at 31 March 2022, these loans had original term to maturity of 90 days and earned annual interest rates ranging from 9.0% to 13.5% (31/12/2021: from 9.0% to 13.5%). The initial minimum margin is 50% 90% (31/12/2021: 50% 90%) and minimum maintenance margin for the margin trade is 30% 70% (31/12/2021: 30% 70%).
- (ii) As at 31 March 2022, advances to customers for the proceeds from selling securities earned annual interest rates ranging from 9.0% to 13.5% (31/12/2021: from 9.0% to 13.5%) and had original term to maturity ranging from 1 day to 2 days.
- (*) The Company has not determined fair values of these financial instruments for disclosure in the interim financial statements because information about their market prices is not available and there is currently no guidance on determination of fair value using valuation techniques under Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and other accounting guidances for securities companies. The fair values of these financial instruments may differ from their carrying amounts.



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8. Receivables

	31/3/2022 VND	31/12/2021 VND
Interest receivables from margin loans Interest receivables from term deposits at banks	40,130,379,207 7,765,356,819	36,649,528,556 10,108,873,169
	47,895,736,026	46,758,401,725

9. Receivables from services rendered

	31/3/2022 VND	31/12/2021 VND
Receivable from clearing and settlement of securities transaction	31,330,781,200	157,984,981,500
Receivables from brokerage activities	1,093,365,571	1,209,090,043
Receivables from custody services	925,212,567	787,561,993
Other receivables	199,786,563	79,585,763
	33,549,145,901	160,061,219,299
3		

10. Other receivables

	31/3/2022 VND	31/12/2021 VND
Advances to customers for securities trading activities (i) Others	12,319,009,691 244,737,667	12,319,009,691 783,920,333
	12,563,747,358	13,102,930,024

⁽i) These balances represent advances to customers for securities trading activities incurring before the issuance of Decision No. 637/QD-UBCK dated 30 August 2011 issued by the State Securities Commission of Vietnam which provides guidance for margin trade activities. Allowance for these advances were made and presented in Note 11(b).

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11. Allowance for diminution in value of financial assets and doubtful debts

(a) Allowance for diminution in value of financial assets

As at 31/3/2022			4.11	
Cost VND	Recoverable amount VND	Allowance VND	as at 31/12/2021 VND	Allowance made during the period VND
6,837,025,917	¥	6,837,025,917	6,837,025,917	3*
	As at 31/3/2021		Allowance	
Cost VND	Recoverable amount VND	Allowance VND	as at 31/12/2020 VND	Allowance made during the period VND
6,837,025,917	2	6,837,025,917	6,837,025,917	14
	VND 6,837,025,917 Cost VND	Cost amount VND 6,837,025,917 As at 31/3/2021 Recoverable amount VND Cost amount VND Cost vND Cost vND	Recoverable amount VND	Cost amount Allowance as at 31/12/2021 VND VND VND VND VND

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11. Allowance for diminution in value of financial assets and doubtful debts (continued)

(b) Allowance for doubtful debts

Three-month period ended 31/3/2022		As at 31/3/2022			
	Cost VND	Recoverable amount VND	Allowance VND	Allowance as at 31/12/2021 VND	Allowance made during the period VND
Advances to customers for securities trading activities	11,305,824,087	4,852,792,051	6,453,032,036	6,315,487,082	137,544,954
Three-month period ended 31/3/2021		As at 31/3/2021			
	Cost VND	Recoverable amount VND	Allowance VND	Allowance as at 31/12/2020 VND	Allowance reversed during the period VND
Advances to customers for securities trading activities	11,910,272,245	3,195,072,882	8,715,199,363	9,186,323,227	(471,123,864)

Notes to the financial statements for the three-month period ended 31 March 2022 (continued)

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12. Prepaid expenses

(a) Short-term prepaid expenses

	31/3/2022 VND	31/12/2021 VND
Maintenance expense	1,634,396,513	624,021,019
Prepaid rental fees	288,769,832	373,477,674
Others	1,801,545,760	1,948,590,018
	3,724,712,105	2,946,088,711

(b) Long-term prepaid expenses

	31/3/2022 VND	31/12/2021 VND
Tools and instruments	5,354,307,601	4,124,250,617
Software	3,195,734,417	3,313,166,405
IT equipment installation	1,025,002,722	250,427,102
Office renovation	8,050,638,114	5,055,397,806
Others	637,032,791	263,453,497
	18,262,715,645	13,006,695,427

Movements of long-term prepaid expenses during the period were as follows:

	Three-month period ended		
	31/3/2022	31/3/2021	H
	VND	VND	
Opening balance	13,006,695,427	5,509,349,173	
Additions during the period	2,411,315,900	3,382,110,400	
Transfer from construction in progress (Note 15)	4,966,573,929	25	
Amortisation during the period	(2,121,869,611)	(1,100,687,733)	
Closing balance	18,262,715,645	7,790,771,840	
			Ė.







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(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

13. Tangible fixed assets

Three-month period ended 31/3/2022

	Leasehold improvements VND	Office equipment VND	Motor vehicles VND	Fixtures and fittings VND	Total VND
Cost					
Opening balance Additions Transfer from construction in	1,347,351,678	39,688,270,879 1,134,408,000	2,265,440,000	327,405,769	43,628,468,326 1,134,408,000
progress	180		-	69,014,000	69,014,000
Closing balance	1,347,351,678	40,822,678,879	2,265,440,000	396,419,769	44,831,890,326
Accumulated de	preciation				
Opening balance Charge for the pe		23,508,117,474 1,085,101,001	1,439,310,078 146,255,418	53,155,408 19,487,052	26,347,934,638 1,250,843,471
Closing balance	1,347,351,678	24,593,218,475	1,585,565,496	72,642,460	27,598,778,109
Net book value					
Opening balance Closing balance	5	16,180,153,405 16,229,460,404	826,129,922 679,874,504	274,250,361 323,777,309	17,280,533,688 17,233,112,217

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13. Tangible fixed assets (continued)

Three-month period ended 31/3/2021

	Leasehold improvements VND	Office equipment VND	Motor vehicles VND	Fixtures and fittings VND	Total VND
Cost					
Opening balance	1,347,351,678	33,738,056,337	2,265,440,000	53,146,500	37,403,994,515
Additions		471,580,600			471,580,600
Write-off	-	(157,430,438)		9	(157,430,438)
Closing balance	1,347,351,678	34,052,206,499	2,265,440,000	53,146,500	37,718,144,677
Accumulated de	preciation				
Opening balance	1,347,351,678	20,232,095,926	854,288,406	2,657,325	22,436,393,335
Charge for the pe	riod -	797,574,708	146,255,418	2,657,325	946,487,451
Write-off		(157,430,438)			(157,430,438)
Closing balance	1,347,351,678	20,872,240,196	1,000,543,824	5,314,650	23,225,450,348
Net book value					
Opening balance	3	13,505,960,411	1,411,151,594	50,489,175	14,967,601,180
Closing balance	-	13,179,966,303	1,264,896,176		14,492,694,329

Included in tangible fixed assets were assets costing VND17,994,008,877 which were fully depreciated as at 31 March 2022, but which are still in use (31/12/2021: VND17,871,055,877).

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14. Intangible fixed assets

	Three-month period ended		
	31/3/2022 Software VND	31/3/2021 Software VND	
Cost			
Opening balance Transfer from construction in progress	22,433,666,400	10,985,466,400 9,998,000,000	
Closing balance	22,433,666,400	20,983,466,400	
Accumulated amortisation			
Opening balance Charge for the period	10,021,807,340 806,234,832	6,907,001,026 772,871,530	
Closing balance	10,828,042,172	7,679,872,556	
Net book value			
Opening balance Closing balance	12,411,859,060 11,605,624,228	4,078,465,374 13,303,593,844	

Included in intangible fixed assets were assets costing VND1,978,609,400 which were fully depreciated as at 31 March 2022, but which are still in use (31/12/2021: VND1,978,609,400).

15. Construction in progress

	31/3/2022 VND	31/12/2021 VND
Opening balance	3,461,452,486	8,998,200,000
Additions during the period	3,464,420,447	4,461,252,486
Transfer to tangible fixed assets	(69,014,000)	A PROPERTY AND A PROPERTY OF THE PARTY OF TH
Transfer to long-term prepaid expenses (Note 12(b))	(4,966,573,929)	8
Transfer to short-term prepaid expenses	(76,681,000)	
Transfer to intangible fixed assets	-	(9,998,000,000)
Closing balance	1,813,604,004	3,461,452,486

Notes to the financial statements for the three-month period ended 31 March 2022 (continued)

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16. Long-term deposits

	31/3/2022 VND	31/12/2021 VND
Security deposits for office, house and car rentals	4,369,289,498	4,379,289,498

17. Deferred tax assets

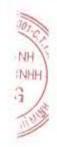
Recognised deferred tax assets

	Tax rate	31/3/2022 VND	31/12/2021 VND
Deferred tax assets: Accrued expenses	20%	754,703,898	604,102,167
Deferred tax liabilities: Gains from revaluation of financial assets at FVTPL	20%	(395,980,841)	(325,471,673)
Deferred tax assets - net	3	358,723,057	278,630,494

18. Deposits at Payment Support Fund

According to Decision No. 45/QD-VSD dated 22 May 2014 issued by the Vietnam Securities Depository, the Company is required to deposit an initial amount of VND120 million at the Vietnam Securities Depository and an annual contribution of 0.01% of the total value of brokered securities, which are listed and registered for transactions in the Stock Exchanges, in the previous period with the maximum of annual contribution of VND2.5 billion to Payment Support Fund.





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Movements of deposits at Payment Support Fund during the period were as follows:

		Three-month period ended		
		31/3/2022 VND	31/3/2021 VND	
	Opening balance	11,964,116,068	9,464,116,068	
	Deposits made during the period	1,809,659,347	1,879,662,547	
	Interest received during the period	690,340,653	620,337,453	
	Closing balance	14,464,116,068	11,964,116,068	
19.	Other long-term assets			
		31/3/2022 VND	31/12/2021 VND	
	Clearing Fund for derivatives trading activities	10,024,232,534	10,000,000,000	

According to Decision No. 97/QD-VSD dated 23 March 2017 issued by the Vietnam Securities Depository on regulations on management and use of clearing fund for derivative securities activities, the Company is responsible for contributing to the Clearing Fund for derivatives trading activities ("Clearing Fund") in cash (VND) or securities. The initial minimum contribution is VND10 billion for direct clearing members, VND15 billion for general clearing members.

The Company has become a direct clearing member of Vietnam Securities Depository under Certificate of Clearing Member No. 04/GCN-UBCK issued by Vietnam Securities Depository on 16 June 2020.

Movements of deposits at the Clearing Fund during the period were as follows:

	Three-month period ended		
	31/3/2022 VND	31/3/2021 VND	
Opening balance Additions during the period	10,000,000,000 24,232,534	10,000,000,000	
Closing balance	10,024,232,534	10,000,000,000	

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20. Short-term borrowings

Description	Original	***	Receipts VND	(Payments) VND	Foreign exchange differences VND	Closing balance as at 31/3/2022 VND
Short-term borrowings from						
 Bank SinoPac Co., Ltd. – Offshore Banking Unit 	USD	229,200,000,000		(232,200,000,000)	3,000,000,000	
 Chang Hwa Commercial Bank Ltd. – Hsi-sung Branch 	USD	229,200,000,000	230,200,000,000	(231,300,000,000)	1,700,000,000	229,800,000,000
 Cathay United Bank – Offshore Banking Unit 	USD	229,200,000,000	-		600,000,000	229,800,000,000
 MEGA International Commercial Bank – 						
Head Office (i)	USD	206,280,000,000	-	÷	540,000,000	206,820,000,000
 The Shanghai Commercial & Savings Bank, Ltd. – 						
Hong Kong Branch	USD	160,440,000,000			420,000,000	160,860,000,000
· First Commercial Bank - Offshore Banking Branch	USD	114,600,000,000	113,500,000,000	(115,250,000,000)	2,050,000,000	114,900,000,000
 E.SUN Commercial Bank – Offshore Banking Unit 	USD		115,125,000,000		(225,000,000)	114,900,000,000
 KGI Bank Co., Ltd 	USD	v=nor-manaa-197	114,900,000,000			114,900,000,000
 Yuanta Commercial Bank Co., Ltd. 	USD	114,600,000,000		~	300,000,000	114,900,000,000
 Union Bank of Taiwan 	USD	114,600,000,000	-		300,000,000	114,900,000,000
 Entie Commercial Bank Co., Ltd. 	USD	114,600,000,000	-		300,000,000	114,900,000,000
 Saigon Bank for Industry and Trade – Head Office (i) 	VND	100,000,000,000	-	(100,000,000,000)	*	www.commons.com
 Indovina Bank Limited (i) 	VND	100,000,000,000	200,000,000,000	(200,000,000,000)	~	100,000,000,000
 Taipei Fubon Commercial Bank Co., Ltd. – Offshore 						
Banking Unit (i)	USD	91,680,000,000	92,120,000,000	(92,400,000,000)	520,000,000	91,920,000,000
 Taiwan Shin Kong Commercial Bank Co., Ltd. 	USD	68,760,000,000	-		180,000,000	68,940,000,000
Taishin International Bank	USD	45,840,000,000	68,430,000,000		630,000,000	114,900,000,000
· The Shanghai Commercial & Savings Bank., Ltd -						
Dong Nai Branch (i)	VND	60,000,000,000				60,000,000,000
 Bank for Investment and Development of Vietnam Joint Stock Commercial Bank – Nam Ky Khoi Nghia 	l.					
Branch (i)	VND	45,000,000,000	1,345,765,611,468	(1,390,765,611,468)	+	-
The formation of the first of t						51

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	Original currency	***	Receipts VND	(Payments) VND	Foreign exchange differences VND	Closing balance as at 31/3/2022 VND
 Huanan Commercial Bank Limited – Ho Chi Minh 	1000	45 000 000 000	45 000 000 000	445 000 000 000		45 000 000 000
City Branch (i)	VND	45,000,000,000	45,000,000,000	(45,000,000,000)	-	45,000,000,000
 Joint Stock Commercial Bank for Foreign Trade of 	****		47 000 000 000			47,000,000,000
Vietnam – Ho Chi Minh City Branch (i)	VND		47,000,000,000	/ 10 000 000 000\	-	47,000,000,000
 Cathay United Bank – Chu Lai Branch (i) 	VND	40,000,000,000		(40,000,000,000)	-	10 000 000 000
 E.SUN Commercial Bank – Dong Nai Branch (i) 	VND	40,000,000,000	40,000,000,000	(40,000,000,000)	-	40,000,000,000
 MEGA International Commercial Bank – Ho Chi 			no company serves on survey.	The state of the s		
Minh City Branch (i)	VND	30,000,000,000	30,000,000,000	(30,000,000,000)	- 5	30,000,000,000
 Bank SinoPac Co., Ltd. – Ho Chi Minh City Branch (i) 	VND	30,000,000,000		(30,000,000,000)	7	THE DESCRIPTION OF THE
 First Commercial Bank – Ho Chi Minh City Branch (i) Taipei Fubon Commercial Bank Co., Ltd. – Ho Chi 	VND	26,000,000,000	-	(11,000,000,000)		15,000,000,000
Minh City Branch (i) Vietnam Joint Stock Commercial Bank for Industry	VND	20,000,000,000	20,000,000,000	(20,000,000,000)	-	20,000,000,000
and Trade Branch 4 - Ho Chi Minh City (i)	VND	- 2	1,267,000,000,000	(1,237,000,000,000)	-	30,000,000,000
 Orient Commercial Joint Stock Bank – Ho Chi Minh City Branch (i) 	VND	7.	1,122,000,000,000	(1,122,000,000,000)		-
	2	,255,000,000,000	4,851,040,611,468	(4,936,915,611,468)	10,315,000,000	2,179,440,000,000

As at 31 March 2022, interest rates for short term borrowings range from 1.50% to 5.65% per annum. (31/12/2021: from 1.38% to 6.10% per annum)

⁽i) As at 31 March 2022, these borrowings are secured by cash and cash equivalents of VND261,852,369,823 (31/12/2021: VND216,640,641,542) (Note 5) and term deposits at banks of VND685,323,000,000 (31/12/2021: VND600,223,000,000) (Note 7(b)).

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21. Accounts payable for securities trading activities

	31/3/2022 VND	31/12/2021 VND
Settlements of securities transactions by customers Clearing and settlement of securities transactions Investors' deposit for exercising the right to purchase shares Others	709,905,534,400 663,540,000 15,682,420,000 119,047,452	836,887,989,000 4,702,270,000 6,473,966,000 69,306
	726,370,541,852	848,064,294,306

22. Taxes payable to State Treasury

	Opening balance as at 1/1/2022 VND	Incurred VND	Net-off/paid VND	Closing balance as at 31/3/2022 VND
Corporate income tax	5,985,851,287	11,095,438,891	(6,750,325,560)	10,330,964,618
Personal income tax	12,483,094,449	30,963,425,009	(33,097,222,231)	10,349,297,227
Value added tax	3,727,273	95,591,387	(93,578,592)	5,740,068
Foreign contractor withholding tax	28,353,780	843,615,717	(843,695,569)	28,273,928
	18,501,026,789	42,998,071,004	(40,784,821,952)	20,714,275,841
	Opening balance as at 1/1/2021 VND	Incurred VND	Net-off/paid VND	Closing balance as at 31/3/2021 VND
Corporate income tax	4,084,079,604	5,740,982,471	(5,092,962,015)	4,732,100,060
Personal income tax	3,694,427,874	15,419,992,396	(12,622,598,269)	6,491,822,001
Value added tax	2,544,445	79,204,503	(71,748,948)	10,000,000
Foreign contractor withholding tax	28,437,842	321,173,981	(321,498,109)	28,113,714

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23. Accrued expenses

	31/3/2022 VND	31/12/2021 VND
Employee costs	4,716,370,869	18,698,814,620
Securities transaction fees	4,973,141,117	5,524,395,823
Interest expense	2,708,017,313	2,341,848,005
Consulting fees	66,000,254	304,230,268
Others	3,779,159,830	2,405,897,931
	16,242,689,383	29,275,186,647

24. Other payables

	31/3/2022 VND	31/12/2021 VND
Dividend payables	1,089,730,823	6,463,489,433
Payables to customers	289,584,000	287,700,000
Other payables	36,163,100	59,876,600
	1,415,477,923	6,811,066,033



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25. Share capital

The Company's authorised and issued share capital are as follows:

	31/3/2022		31/	12/2021
	Number of shares	VND	Number of shares	VND
Authorised share capital	140,000,000	1,400,000,000,000	140,000,000	1,400,000,000,000
Issued share capital Ordinary shares	140,000,000	1,400,000,000,000	140,000,000	1,400,000,000,000
	140,000,000	1,400,000,000,000	140,000,000	1,400,000,000,000
Treasury shares Ordinary shares	(490)	(1,185,000)	(490)	(1,185,000)
Shares in circulation Ordinary shares	139,999,510	1,399,998,815,000	139,999,510	1,399,998,815,000

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26. Gains/(losses) from sales of financial assets at FVTPL

Three-month period ended 31/3/2022	Quantity	Average selling price VND	Total selling amount VND	Total cost VND	Gains/(losses) from sales of securities VND
Financial assets at FVTPL					
Listed shares and shares registered for trading	on UPCOM				
VHM	22,000	80,000	1,760,010,000	1,824,300,000	(64,290,000)
MBB	46,500	32,477	1,510,175,000	1,331,785,163	178,389,837
PAN	35,000	32,971	1,154,000,000	1,342,300,000	(188,300,000)
GMD	25,000	47,012	1,175,300,000	790,440,800	384,859,200
SSI	20,000	46,700	934,000,000	1,038,500,000	(104,500,000)
HPG	23,900	46,632	1,114,510,000	1,111,340,130	3,169,870
GAS	19,000	112,429	2,136,150,000	2,024,600,000	111,550,000
CTG	18,000	34,600	622,800,000	608,579,158	14,220,842
PLX	15,500	59,010	914,650,000	874,054,546	40,595,454
VCI	15,000	62,100	931,500,000	912,000,000	19,500,000
Others	122,700	64,617	7,928,450,000	7,848,000,143	80,449,857
	362,600	55,658	20,181,545,000	19,705,899,940	475,645,060
Listed Bond					
VHM121024	2,741,282	100,742	276,161,743,802	275,890,585,602	271,158,200
	2,741,282	100,742	276,161,743,802	275,890,585,602	271,158,200
	3,103,882	156,400	296,343,288,802	295,596,485,542	746,803,260

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Three-month period ended 31/3/2021	Quantity	Average selling price VND	Total selling amount VND	Total cost VND	Gains/(losses) from sales of securities VND
Financial assets at FVTPL					
Listed shares and shares registered for tradin	g on UPCOM				
DRC	215,000	26,518	5,701,460,000	5,457,405,000	244,055,000
VNM	48,900	105,266	5,147,530,000	5,323,684,839	(176,154,839)
HPG	91,500	44,643	4,084,800,000	3,900,080,574	184,719,426
MBB	111,300	27,540	3,065,240,000	2,917,835,448	147,404,552
NLG	64,000	33,430	2,139,550,000	2,100,500,000	39,050,000
VCB	20,700	100,916	2,088,960,000	2,063,489,584	25,470,416
TCB	55,000	36,871	2,027,900,000	1,781,350,000	246,550,000
VGI	48,200	40,905	1,971,620,000	1,836,980,000	134,640,000
DHC	26,000	68,317	1,776,230,000	1,670,345,000	105,885,000
MWG	14,000	126,484	1,770,780,000	1,714,700,000	56,080,000
VRE	46,000	33,176	1,526,080,000	1,638,513,210	(112,433,210)
Others	691,900	34,641	23,968,214,000	24,499,390,238	(531,176,238)
	1,432,500	678,707	55,268,364,000	54,904,273,893	364,090,107

Form B09a – CTCK (Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

Three-month period ended

27. Interest income from held-to-maturity investments

Three-month period ended		
31/3/2022 VND	31/3/2021 VND	
9,280,260,008	4,954,466,477 854,794,524	
9,280,260,008	5,809,261,001	
	31/3/2022 VND 9,280,260,008	

28. Income from loans and receivables

	Three-month period ended	
	31/3/2022 VND	31/3/2021 VND
Interest income from margin loans Fees from advances to customers for the proceeds	76,743,773,568	39,546,053,904
from selling securities	5,977,532,139	4,370,042,706
	82,721,305,707	43,916,096,610

29. Expenses for securities brokerage

	Till ce-month period chided	
	31/3/2022	31/3/2021
	VND	VND
Employee costs	12,259,066,541	10,533,146,394
Brokerage commissions	28,338,590,640	16,645,661,112
Securities brokerage fees	12,049,224,253	7,035,643,798
Rental expenses	2,939,020,398	2,238,405,092
External services	2,463,979,613	2,402,414,660
Tools and supplies	398,038,103	441,385,025
Depreciation and amortisation of fixed assets	28,006,857	24,860,859
Other expenses	843,439,548	1,156,091,202
	59,319,365,953	40,477,608,142



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30. Interest expense

	Three-month period ended	
	31/3/2022 VND	31/3/2021 VND
Interest expense on borrowings Interest expense on customers' deposits for securities trading	14,014,965,298	6,400,629,939
activities	144,500,346	51,954,371
	14,159,465,644	6,452,584,310

31. General and administration expenses

	Three-month period ended	
	31/3/2022	31/3/2021
	VND	VND
Employee costs	9,948,305,716	5,226,135,566
External services	7,878,047,188	5,678,936,671
Rental expenses	1,760,589,675	1,135,850,601
Depreciation and amortisation of fixed assets	2,028,659,744	1,691,552,872
Tools and supplies	1,429,968,226	340,775,027
Other expenses	1,721,745,851	1,432,466,052
	24,767,316,400	15,505,716,789

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32. Income tax

(a) Recognised in the statement of income

	Three-month period ended	
	31/3/2022	31/3/2021
	VND	VND
Current tax expense		
Current period	11,095,438,891	5,740,982,471
Deferred tax benefit		
Reversal of temporary differences	(80,092,563)	(36,766,489)
Income tax expense	11,015,346,328	5,704,215,982

(b) Reconciliation of effective tax rate

	Three-month period ended		
	31/3/2022 VND	31/3/2021 VND	
Accounting profit before tax	54,953,659,785	28,491,187,203	
Tax at the Company's tax rate	10,990,731,957	5,698,237,441	
Non-deductible expenses	36,021,161	23,492,641	
Non-taxable income	(11,406,790)	(17,514,100)	
	11,015,346,328	5,704,215,982	

(c) Applicable tax rates

The Company's income tax rate is 20%. The income tax computation is subjected to the review and approval of the tax authorities.

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(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

33. Basic earnings per share

The calculation of basic earnings per share for the period ended 31 March 2022 was based on the profit attributable to ordinary shareholders of VND43,938,313,457 (three-month period ended 31 March 2021: profit attributable to ordinary shareholders of VND22,786,971,221) and a weighted average number of ordinary shares outstanding of 139,995,510 shares (three-month period ended 31 March 2021: 89,999,510 shares), calculated as follows:

Net profit attributable to ordinary shareholders

	Three-month period ended	
	31/3/2022 VND	31/3/2021 VND
Net profit for the period	43,938,313,457	22,786,971,221
	U-	

(ii) Weighted average number of ordinary shares

	Three-month period ended		
	31/3/2022	31/3/2021	
	VND	VND	
Issued ordinary shares at the beginning of the period Effect of treasury shares held	140,000,000 (490)	90,000,000 (490)	
Weighted average number of ordinary shares for the period	139,999,510	89,999,510	

(iii) E

	Three-month	period ended
	31/3/2022 VND	31/3/2021 VND
Basic earnings per share	314	253

The Company did not have any dilutive potential ordinary shares during the period. Accordingly, no diluted earnings per share is presented.

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34. Significant transactions with related parties

In addition to the related party balances disclosed in other notes to the interim financial statements, the Company had the following significant transactions and balances with related parties during the period:

	Transaction value Three-month period ended	
	31/3/2022 VND	31/3/2021 VND
New Beam International Inc - major shareholder		
Securities custody fee	19,788,300	704,700
An Thinh Development Limited - major shareholder		
Cash dividend paid	5,373,441,150	-
Phu Hung Assurance Corporation - related company		
Insurance expense	-	2,004,128
Fee for maintaining shareholder register	6,818,181	6,818,181
Securities custody fee	1,533,969	1,533,970
Interest expense	172,173	18,759
Freshfields Capital Corporation - other related party		
Securities custody fee	5,511,240	5,511,240
Phu Hung Fund Management Joint Stock Company - other related party		
Service fee paid	1,650,000,000	1,470,000,000



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	Balance outstanding as at	
	31/3/2022 VND	31/12/2021 VND
An Thinh Development Limited - major shareholder		
Cash dividend payable		5,373,441,150
Receivable for securities custody fee	3,087,017	3,087,017
Key management personnel compensation		
	Three-month period ended	
	31/3/2022	31/3/2021
	VND	VND
General Director		
Salaries, bonus and other benefits	424,993,250	428,790,125
Other key management personnel		
Salaries, bonus and other benefits	298,012,000	266,030,000

Form B09a - CTCK

(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

35. Segment reporting

(i) Business segments

The Company comprises the main business segments: securities brokerage, securities trading, treasury activities and other activities.

Code	Securities brokerage VND	Securities trading VND	Treasury activities VND	Others VND	Total VND
					Version Devices
01	66,311,706,267				166,763,432,794
02	55,848,880,272			643,517,009	109,615,149,752
03	24,860,859	411,702		-	2,057,078,303
06	*	7	137,544,954		137,544,954
07	10,437,965,136	284,615,624	43,845,081,729	385,997,296	54,953,659,785
	65.385.511.482	24,462,434,521	4,504,262,907,838	1,043,503,571	4,595,154,357,412
	729,162,136,409	771,568,368	2,215,583,762,797	1,034,393,931	2,946,551,861,505
	02 03 06	01 66,311,706,267 02 55,848,880,272 03 24,860,859 06 - 07 10,437,965,136	01 66,311,706,267 2,083,870,607 02 55,848,880,272 1,798,843,281 03 24,860,859 411,702 06	01 66,311,706,267 2,083,870,607 97,338,341,615 02 55,848,880,272 1,798,843,281 51,323,909,190 03 24,860,859 411,702 2,031,805,742 06 - 10,437,965,136 284,615,624 43,845,081,729 65,385,511,482 24,462,434,521 4,504,262,907,838	01 66,311,706,267 2,083,870,607 97,338,341,615 1,029,514,305 02 55,848,880,272 1,798,843,281 51,323,909,190 643,517,009 03 24,860,859 411,702 2,031,805,742 - 06 - 137,544,954 - 07 10,437,965,136 284,615,624 43,845,081,729 385,997,296

> Form B09a - CTCK (Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)

35. Segment reporting (continued)

(i) Business segments (continued)

	Code	Securities brokerage VND	Securities trading VND	Treasury activities VND	Others VND	Total VND
Three-month period ended 31 March 2021						1502555577555
1. Revenue from operating activities	01	41,390,661,277	2,959,801,520	51,159,150,922	715,820,898	96,225,434,617
2. Direct expenses	02	36,289,207,244	1,991,198,208	27,936,858,901	405,076,644	66,622,340,997
3. Depreciation and amortisation expenses	03	24,860,859	2,945,250	1,691,552,872	-	1,719,358,981
5. Allowance for doubtful debts	05	(45)	-	(471,123,864)		(471,123,864)
Net other income	06	.53	8	-	136,328,700	136,328,700
Profit before tax $(07 = 01 + 06 - 02 - 03 - 05)$	07	5,076,593,174	965,658,062	22,001,863,013	447,072,954	28,491,187,203
As at 31 December 2021 Segment assets Segment liabilities		190,379,071,622 869,112,222,115	19,500,529,534 1,528,620,921	4,556,154,738,723 2,290,422,862,605		4,766,910,736,417 3,162,246,553,967

(ii) Geographical segment

All business activities of the Company are carried out in Vietnam (i.e. one single segment).



Notes to the financial statements for the three-month period ended 31 March 2022 (continued)

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36. Commitments

Leases

The future minimum lease payments under non-cancellable operating leases were as follow:

	31/3/2022 VND	31/12/2021 VND
Within one year Within two to five years	17,430,303,834 37,693,202,842	19,286,494,340 41,567,256,345
	55,123,506,676	60,853,750,685

37. Seasonality or cyclical factors

The Company's result of operations is not affected by seasonality or cyclical factors.

38. Change in accounting estimates

In preparing the interim financial statements, the Board of Management has made several accounting estimates. Actual results may differ from these accounting estimates. There was no significant change in accounting estimates compared to those made in the most recent annual financial statements or those made in the same interim period in the prior year.

39. Change in the Company's structure

There were no significant changes in the Company's structure for the three-month period ended 31 March 2022 compared to the latest annual financial statement.

Prepared by:

Ms. Nguyen Phuong Trinh Accounting Staff 27 April 2022

Reviewed by:

Ms. Do Thi Ai Vy Chief Accountant Mr. Chen Chia Ken General Director

CO PHAT PPROVED by:

CHÚNG KHOÁN

WHH *

